



EQUATE®
PROPERTY | CONSTRUCTION | SOLUTIONS

COMPANY PROFILE

EQUATE is an independent **quantity surveying** firm leading in Africa since 2013. We provide cost consultancy through **managed solutions** for clients investing in infrastructure, property and construction. Our expertise allows us to offer services that makes a measurable difference in **value**, **cost** and **time** on our client's projects.



LOCATIONS

SOUTH AFRICA:

PRETORIA (HEAD OFFICE)

CAPE TOWN

DURBAN

EAST LONDON

AFRICA:

BOTSWANA

GHANA

KENYA

NIGERIA

MOROCCO

MOZAMBIQUE

SENEGAL

TANZANIA

ZAMBIA

ZIMBABWE

AND MORE

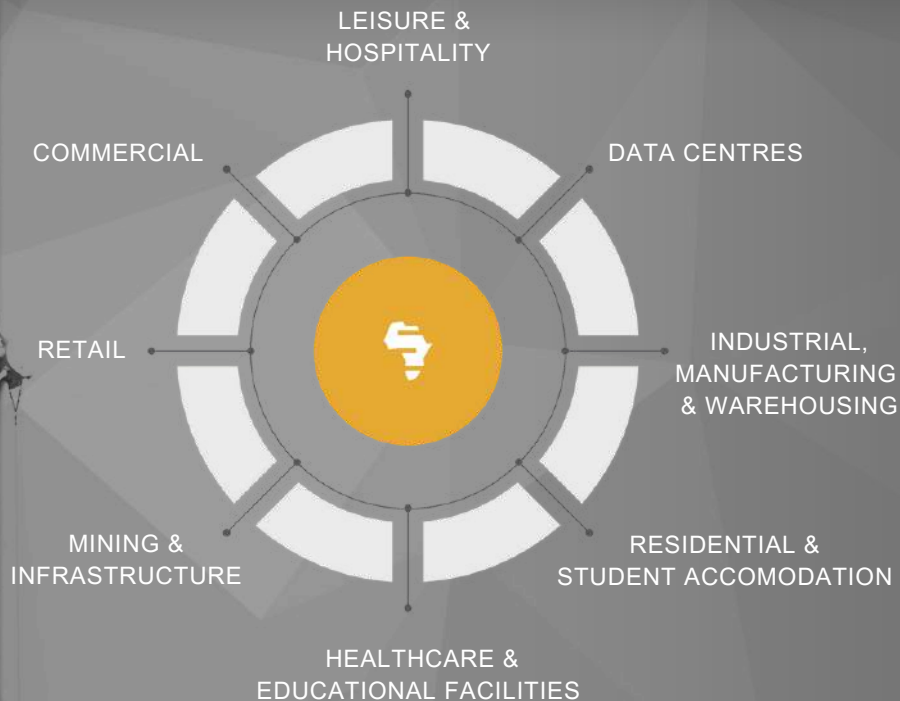
HEAD OFFICE



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SECTORS



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SERVICES



EXECUTIVE

ROELOF VD WESTHUIZEN

Chief Executive Officer

BSc. QS (Hons), PrQS, PMAQS, MRICS
Green Star SA Accredited Professional

NHLANHLA MTOBI

Executive Director

BSc. QS (Hons), PrQS, PMAQS, PDP
Green Star SA Accredited Professional

NEELS VAN NIEKERK

Executive Director

BSc. QS (Hons), PrQS, PMAQS, MRICS
Green Star SA Accredited Professional

DIRECTORS

SANDISWA KONDLO

MSc. (Real Estate). BSc. QS (Hons),
PrQS

EUGENIE JOOSTE

BSc. QS (Hons), PrQS

MORNE WHITEHEAD

BSc. QS (Hons), PrQS

CHRIS CLOETE

BSc. QS (Hons), PrQS

ASSOCIATE DIRECTORS

ANTON BOTHA

BSc. QS (Hons)

EDWIN TSVANGIRAY

BSc. QS (Hons)

WALTER VAN RHYN

BSc. QS (Hons), PrQS SACQSP,
NCAQS, MRICS

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FULL TIME EMPLOYED
QUANTITY SURVEYORS

+

VARIOUS LONG TERM
CONSULTANTS
QUANTITY SURVEYORS



OUR PEOPLE



INVESTING

IN OUR PEOPLE AND OUR COMMUNITY

EMPLOYING THE BEST

Our aim is to recruit and train intelligent and proactive individuals from all spheres of life, ensuring that when you work with us you consistently receive knowledgeable and excellent service.

We have embedded a culture of learning and sharing of new innovative ideas, that will ensure continuous development of all our people, no matter age or level of their career. As our business grows, we will ensure that we never lose sight of the importance of sharing new ideas and practices.

FIND | BUILD | ENGAGE



KNOWLEDGE EDGE

Our approach is to work in partnership with our clients to understand their vision and objectives. Through this we help define the scope of a problem-solving 'project'. Central to our approach is working with respect for our client's confidentiality and culture.

We structure ourselves around our clients' sectors and maintain a detailed understanding of the dynamics which influence the different markets in which you operate.

CLIENT KNOWLEDGE

SECTOR KNOWLEDGE

SOLUTION DRIVEN

LOCAL KNOWLEDGE

We deliver the best outcomes for our clients. We can support the challenges and opportunities you face throughout the life-cycle of a development, from a business and investment strategy at organisational level throughout to operational efficiency to the final built project.

We aim to set ourselves apart from our competitors, through our in-country partners to ensure that key value drivers and risks are addressed early on in the project.





CORE VALUES

A **comprehensive data base** of relevant cost information for cost planning and cost management.

An appreciation of **value drivers** specific to each sector including stakeholder needs.

A **full understanding** of various **types** of infrastructure, buildings and associated facilities.

Experience of **collaborative** working with innovative designers and **challenging projects**.

A **cost benefit analysis service** designed to drive optimum sustainability issues and their contribution to long term strategies.

We take responsibility for the **successful delivery of projects** and we differentiated ourselves from our competitors, with a guarantee of **active multiple director involvement** on all our projects as our exclusive service offering.



EXCELLENCE

EQUATE strives to surpass ordinary standards in every aspect of our existence, to deliver professional services of outstanding quality and ensuring excellence throughout.

EQUALITY

EQUATE is a Level 1 Contributor to B-BBEE with a focus on diversity and non-discrimination, enabling an inclusive work place for all its employees.

ETHICAL

Ethical behavior and integrity is at the cornerstone of EQUATE's relationships and we are committed to operating at the highest standard of professional and ethical conduct across the African continent. We have zero tolerance towards any form of bribery and corruption

EDUCATE

To build a solid foundation of learning and teaching, EQUATE aims to **FIND | BUILD | ENGAGE** future leaders in our industry and to cultivate a life long learning approach through the EQUATE academy



LEISURE & HOSPITALITY EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
The Presidency	Maputo, Mozambique	Current
Radisson Blu Hotel & Conference Centre	Banjul, The Gambia	Current
Marriot	East London, South Africa	Current
Radisson Saly	Saly, Senegal	Current
Pullman	Abidjan, Ivory Coast	Current
Novotel	Dakar	Current
Kempinski Lodge	Serengeti, Tanzania	Current
Project Safari	Windhoek, Namibia	Current
Project Icon	Cape Town, South Africa	Current
Park Inn by Radisson	Bulawayo, Zimbabwe	Current
Marriot Casablanca	Casablanca, Morocco	2023
Radisson Apartments	Yaounde, Cameroon	2023
Intercontinental & Holiday-Inn Refurbishment	Lusaka, Zambia	2021
Royal Al Ula	Al Ula, Saudi Arabia	2019
Taj Pamodzi	Lusaka, Zambia	2018
Hilton Durban Refurbishment	Durban, South Africa	2017
Onomo Hotels	8 African Countries	2016
Radison Blue	Nairobi, Kenya	2015



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HILTON GARDEN INN

📍 Gaborone, Botswana

🏠 8802m²

FULL QUANTITY SURVEYING SERVICES

New mixed use development in Botswana consisting of a 8 802m² hotel and 6 000m² commercial building with a 8 400m² basement level. The 147 key Hilton Garden Inn includes a restaurant and bar, conference facilities, a gym and terrace with a swimming pool.



MARRIOTT HOTEL CASABLANCA

📍 Casablanca, Morocco

🏠 33,000m²

FULL QUANTITY SURVEYING SERVICE

300 Rooms, reception, all-day dining and other public areas refurbishment of the existing Sheraton Casablanca into a luxury Marriott branded hotel including M-Lounge and façade upgrade.



DATA CENTRE EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Africa Data Centres - CPT 2 Data Centre	Cape Town, South Africa	2022
WIOCC Data Centre - Lagos	Lagos, Nigeria	2022
Data Centre And Landing Station	Lagos, Nigeria	2021
Africa Data Centres - CPT 1.2 Data Centre Upgrade	Cape Town, South Africa	2021
Africa Data Centres - CPT 1.3/5/6 Data Centre	Cape Town, South Africa	2022
MC1 Data Centre For Equinix	Muscat, Oman	2019
ZH5.3 Data Centre For Equinix	Zürich, Switzerland	2018
Zain Data Centre	Saudi Arabia	2018
ZH5.3 Data Centre For Equinix	Zürich, Switzerland	2018
Government Integrated Data Centre	Gaborone, Botswana	2018
Orange Botswana Data Centre	Gaborone, Botswana	2018
Ncell Pokhara Data Centre	Pokhara, Nepal	2015
Tigo Paraguay Data Centre	Asuncion, Paraguay	2015
Millicom Tanzania - Data Centre	Dar es Salaam, Tanzania	2014
Millicom Ghana - Data Centre	Accra, Ghana	2014



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TIGO TANZANIA DATA CENTRE

 Dar Es Salaam, Tanzania

FULL QUANTITY SURVEYING SERVICES

Construction of the civil works and infrastructure for the Tigo Tanzania Data Centre. The project includes civil and external works, modular data centre substructure, and data centre site infrastructure.





ADC CPT2

📍 Atlantic Hills, Cape Town

🏗️ **Construction Area:** 16,835m²

White Space: 4,800m²

FULL QUANTITY SURVEYING SERVICES

The scope of works comprises the construction of a 10MW Tier III Data Centre facility in Atlantic Hills, Cape Town. The Phase 1 data centre facility will have 10MW of IT capacity split across 4 data halls. The development will consist of new office, parking, data halls, plant areas, diesel storage and ancillary spaces. The facility will be designed and built to meet hyperscale client requirements.



COMMERCIAL EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Three-180 Umhlanga Mixed-Use Development	KwaZulu-Natal, South Africa	Current
AbbVie	Johannesburg, South Africa	Current
Mastercard	Casablanca, Morocco	Current
New Germany Offices	New Germany, South Africa	Current
PRD Office Building	Umthatha, South Africa	Current
New Germany Mixed-Use	New Germany, South Africa	Current
PWC Head Office	Gaborone, Botswana	2022
Poyntons Building: Fire Upgrade	Pretoria, South Africa	2021
Ericsson	Johannesburg, South Africa	2021
IBM	Johannesburg, South Africa	2020
Broad Street Office Development	Lagos Island, Nigeria	2019
Unilever Office Refurbishment	Umhlanga, South Africa	2019
Booking.com Tenant Installation	Sandton, South Africa	2018
Nersa – Kulawula House Refurbishment	Pretoria, South Africa	2018
Urban Akwaba Mixed Use Development	Ivory Coast	2017
Mixed Use Development	Ikeja, Nigeria	2016
The Avenues Office Tower	Springs, South Africa	2014



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ALICE LANE REFURBISHMENT

📍 Johannesburg, South Africa

🏠 14 500m²

FULL QUANTITY SURVEYING SERVICES

Refurbishment and repositioning of the Offices after 20 years. The works included Facade and Services Upgrade and Tenant Installations for a new corporate client.



SOUTH 32 OFFICE SPACE

📍 Johannesburg, South Africa

📏 2 232m²

STAGE 1-6 QUANTITY SURVEYING SERVICES

Office fit-out of South 32 Melrose Arch including the demolition of the existing fit-out.





INDUSTRIAL & MANUFACTURING EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Distell Springs - Dry Goods Warehouse	Springs, South Africa	2022
Distell Parrow - Warehouse Upgrade	Cape Town, South Africa	2020
Glodina Black Label - Factory Upgrades	Kwazulu Natal, South Africa	2020
Maluti-A-Phufong Special Economic Zone	Harrismith, South Africa	2019
Distell Springs - Transformer Room	Springs, South Africa	2021
Distell Springs - Line 8	Springs, South Africa	2019
GTM Beef Abattoir	Harrismith, South Africa	2018
GTM Beef Abattoir	Harrismith, South Africa	2018
Mzithole Piping Facility	Witbank, South Africa	2017
Bakers Inn Bread Manufacturing Facility	Bulawayo, Zimbabwe	2017
Sab Miller / National Breweries, Chibuku Plant	Zambia	2014
Sab Miller / National Breweries, Chibuku Plant	Zambia	2014



MTN DOORNFONTEIN TRIGERATION FACILITY

📍 Johannesburg, South Africa

🏠 500 m²

FULL QUANTITY SURVEYING SERVICES

Installation of the new 1MW gas tri-generation facility. The project scope includes 1MW gas generator, 900kW mechanical installation, and the upgrade of the existing facility to accommodate the new equipment.



MTN NEWLANDS TRIGERATION FACILITY

📍 Johannesburg, South Africa

🏠 2 000m²

FULL QUANTITY SURVEYING SERVICES

Construction of a new facility and installation of Tri-Generation gas plant including grid-tying back into the local electricity supplier network when excess electricity is produced.



RESIDENTIAL & STUDENT ACCOMODATION EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Makini Schools	Nairobi, Kenya	Current
South Point Student Accommodation	South Africa	Current
94 Glenwood Apartments	Pretoria, South Africa	Current
The Residency	Gaborone, Botswana	Current
Lux Living	Rosebank, South Africa	Current
Jordan Residential Stock	Centurion, South Africa	Current
KBRM Student Accommodation	Polokwane, South Africa	2022
Princess Social Housing	South Africa	2020
X11 & X8 Fochville Social Housing	Fochville, South Africa	2019
Mthatha Student Accomodation	Eastern Cape, South Africa	2019
Managed Apartments	Nigeria	2018
Tehillah Apartments	Protea, South Africa	2018
544 Wf Nkomo Street Student Accommodation	South Africa	2018
Pretoria North Apartments	Pretoria, South Africa	2017
Luxury Apartments	Dakar, Senegal	2017
Low Cost Housing	Secunda, South Africa	2016
Gauteng Partnership Fund	Gauteng, South Africa	2013 - 2020



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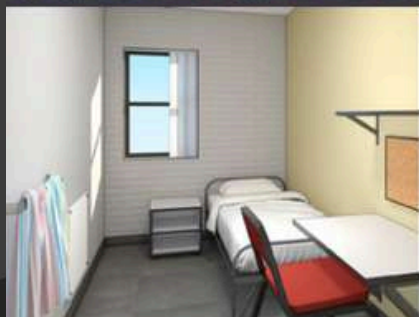
FREDERICK STREET STUDENT ACCOMODATION

📍 Pretoria West, South Africa

📏 7 088m²

FULL QUANTITY SURVEYING SERVICES

The proposed development with a total gross building area of 7 088m² including bulk excavations, construction works of one block of a 4-storey building, and a second block of a 3-storey building for student accommodation including all finishes, furniture, and fittings. The development caters for 352 beds.





ELLIS PARK STUDENT VILLAGE

📍 Johannesburg, South Africa

🏠 21 107m²

FULL QUANTITY SURVEYING SERVICES

Student accommodation village with a gross building area of 21 838m². The development comprises of ground floor retail and 6 floors of apartments. The total development caters for 1 136 beds.



HEALTHCARE AND EDUCATIONAL FACILITIES EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Embalenhle Hospital	Mpumalanga, South Africa	Current
Makini Statehouse Educational Facility	Nairobi, Kenya	2023
OBM GMP Vaccine Plant	Pretoria, South Africa	2021
Greenspark Clinic	West Rand, South Africa	2021
Germiston Rehabilitation Centre	Johannesburg, South Africa	2020
Mediwell Health Facility	Johannesburg, South Africa	2018
Clinico Health Complex	South Africa	2018





DR SEKETE MEDICAL CENTRE

📍 Germiston, South Africa

🏠 800m²

FULL QUANTITY SURVEYING SERVICES

This community health facility was the first of its kind that seeks to replace traditional doctors rooms and modernise them to new age upmarket health facilities that include dentists, x-rays, operating rooms etc.



MAKINI STATEHOUSE EDUCATIONAL FACILITY

📍 Nairobi, Kenya

📏 1 701m²

FULL QUANTITY SURVEYING SERVICES

This addition and alteration to an existing educational facility, consisted of two new blocks with a ground to 3rd floor construction each, demolitions of existing classrooms and ablutions, which was replaced with a new sports field and terraced seating.



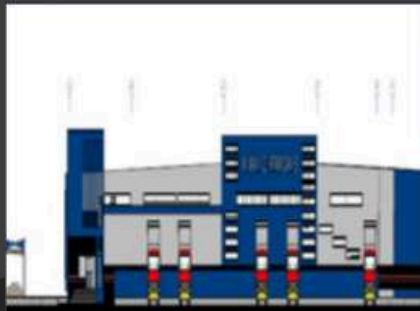


MINING & INFRASTRUCTURE EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Maluti-A-Phufong Special Economic Zone	Free State, South Africa	2019
TNJ Sub-Station	Johannesburg, South Africa	2018
Blacklite Solar	East London, South Africa	2015
Kpone Power Station	Ghana	2016



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KEVALI CHEMICALS MANUFACTURING PLANT

📍 Harrismith, South Africa

🏠 10 000m²

FULL QUANTITY SURVEYING SERVICES

This 10 000m² warehouse facility in the new Maluti-A-Phofung Special Economic Zone will be used for the manufacturing of products used in the following product markets: water treatment, hygiene, and adhesives.



RETAIL EXPERIENCE EXTRACT

PROJECT	LOCATION	YEAR
Waterworld Regional Mall	East London, South Africa	Current
Hoedspruit Shopping Centre	Hoedspruit, South Africa	Current
Sarona City Mall Shopping Centre	Gaborone, Botswana	2022
New Germany Retail	New Germany, South Africa	2022
OP Village Mall	Bathlaros, Northern Cape	2022
SPAR Palms Centre	Boksburg, South Africa	2020
Thlokweg Shopping Centre	Botswana	2021
Hlabisa Retail Junction	KwaZulu-Natal, South Africa	2018
Mavundla Square	Graytown, South Africa	2018
Riverside Shopping Centre	Nelspruit, South Africa	2015



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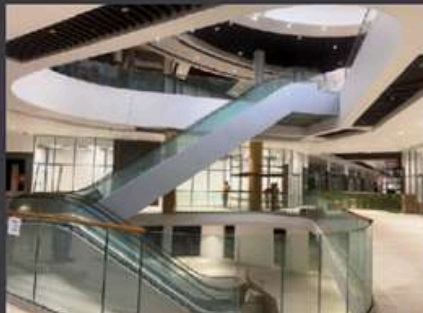
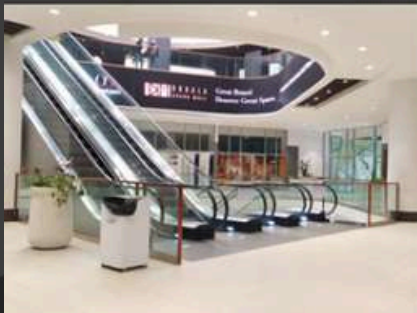
DOUALA GRAND MALL

📍 Douala, Cameroon

🏠 40 000m²

STAGE 5-6 QUANTITY SURVEYING SERVICES

Regional centre and retail development that caters for 1 anchor, multiple international and local retailers. The first major shopping centre in Cameroon.





EYETHU ORANGE FARM MALL

📍 Johannesburg, South Africa

🏠 26 000m²

CLIENT WATCHING BRIEF (NEF)

The 26 000m² retail development caters for the greater orange farm community with 3 anchors and multiple nationals.





CORPORATE SOCIAL RESPONSIBILITY

WE AIM TO:

- Respect people
- Develop and promote local economic development
- Work with our clients and supply chain to improve sustainable performance within the built environment
- Support local initiatives
- Develop and improve stakeholder dialogue and involvement

In all of our business processes and procedures, we consider the impact on our staff, our clients and the communities in which we live and work. We aim to set standards for others to follow.

WE RECOGNISE THAT

**ECONOMIC,
SOCIAL
AND ENVIRONMENTAL**

ISSUES AND IMPACTS ARE PART OF

GOOD BUSINESS PRACTICE

AND ARE EMBEDDED IN

OUR VALUES



B-BBEE

LEVEL: **LEVEL 1**

PROCUREMENT RECOGNITION LEVEL: **125%**

VALUE-ADDED SUPPLIER: **YES**

We are proud of our achievements and will continue to find ways to ensure that we retain our Level Contribution.

EQUATE WAS SCORED AGAINST THE FOLLOWING CATEGORIES:

- Ownership
- Management control
- Employment equity
- Skills development
- Preferential procurement
- Enterprise development
- Socio-economic development

Equate recognises that Broad-Based Black Economic Empowerment (B-BBEE) is an integral part of our drive to contribute to a better South Africa. We fully endorse and support B-BBEE and its role in addressing the imbalances of the past. During our recent independent evaluation we were again certified in terms of the Act for the Construction Sector Charter issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Bill (B-BBEE) No. 53 of 2003.



CLIENTS





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HEAD OFFICE

TEL +27 (0) 12 644 1747

ADDRESS

14 Amatola Road, Doringkloof, Centurion, Gauteng, South Africa, 0157

POSTAL ADDRESS

PO Box 14577, Lyttelton, Centurion, Gauteng, South Africa, 0140

CAPE TOWN OFFICE

TEL +27 21 001 5524

ADDRESS

The Old Foundry, 1 Sand Hill Rd, Green Point, Cape Town, 8001